

Welcome to the EIT Awards 2018!

EIT Awards 2018 - The Power to Innovate



European Institute of Innovation & Technology

European Institute of Innovation and Technology

eit.europa.eu

Project number 2018.4967

Linguistic version EN BOOK

Media/ Volume PRINTED/Volume_01

Catalogue number **DU-03-18-226-EN-C**

Text completed in September 2018.

ISBN 978-92-95082-41-0

DOI 10.2850/252696

©European Union, 2018

Reproduction is authorised, provided the source is acknowledged.

For any use or reproduction of images or other material that is not under the EU copyright, permission must be sought directly from the copyright holders. Images: ©Thinkstock - pp. 8-9, 10-11, 12-13, 14-15, 16-17, 18-19, 20-21, 22-23, 24-25, 26-27, 28-29, 30-31, 32-33, 34-35, 36-37, 38-39, 40 (top) [©]iStock.com - pp. 41, 42-43, 44-45, 46-47, 48-49, 50-51, 52 (top) All images relating to the nominees and their products, services or ideas, were provided by the nominees, and copyright belongs to them. All other images: ©European Union, 2018

We are delighted for you to join us as we celebrate innovation, entrepreneurship and the future of Europe. It is marvellous to see this talented community of innovators, entrepreneurs and creators nominated for the EIT Awards. Not only are their solutions inspirational, it is thanks to their brilliance that we are able to tackle some of society's most pressing challenges, pushing Europe to the forefront of innovation.

The European Institute of Innovation and Technology (EIT) was set up to bring together people that would not usually meet and cooperate with the thinking that this would unleash new ideas and help to break down silos. The diversity of our nominees this year is proof that this concept at the heart of the EIT's unique model is delivering. In this context, we are also proud to introduce a new award category for women innovators.

This year is even more special as we celebrate 10 years of the EIT. Over the past 10 years, the EIT Community and the impact of its work have been growing steadily. With the support of more than 1 000 leading partners, including many of Europe's top businesses, research centres and universities, we have nurtured more than 1 250 start-ups and scale-ups that have raised more than EUR 890 million in external investment and created over 6 100 highly skilled jobs. To date, more than 1 200 talented EIT Alumni have also graduated from the EIT's entrepreneurial programmes at master and doctoral levels.

Additionally, and impressively, the EIT's past Award winners, alumni, start-ups and scale-ups, continue to gather countless international awards, nominations and prizes. Europe's largest innovation community is indeed blooming like never before!

Since its creation 10 years ago, the EIT has come a long way, with clear impact on Europe's innovation landscape. To us, this is only the beginning. By continuing to join forces, create bridges and promote partnerships among the finest minds and forwardthinking organisations, we want to ensure the EIT continues to drive Europe's ability to innovate.

In this brochure, we introduce you to this year's nominees and their remarkable range of innovations, tackling the greatest challenges of our society: from circular economy to climate change; from sustainable food production, cancer treatments and e-health solutions, all the way to the Internet of Things. Our EIT Awards 2018 nominees are bringing real European solutions to global problems.

way we live.



Dirk Jan van den Berg Chairman of the EIT Governing Board

Read and be amazed at the many ways these innovations are already changing the



Martin Kern **EIT Interim Director**

Contents











EIT Awards 2018 Nominees 6



Change Award	9
Jacob Paul Bussmann	10
Mahmoud Khodier	11
Nóra Félegyházi	12
Sandro Iacovella	13
Simone Accornero	14
Sheen Xi Hu	15



Innovators Award Delphine Antoniucci

Delphine Antoniucci	17
Egert Valmra	18
György Dán	19
Ioannis Tarnanas	20
Isabel Hoffmann	21
Keith Budden	22
Lanfranco Marasso	23
Matt McLaren	24
Olivier Sutterlin	25
Robert Strods	26
Stéphane Zeng	27
Yiannis Pontikes	28



Venture Award	29
Bieke Van Gorp	30
Ivailo Dachov	31
Jasper Verreydt	32
Jordi de Vos	33
Karim Tarraf	34
Linda Grieder	35
Luca Ruggenenti	36
Matt McLaren	37
Miguel Navalón Simón	38
Sofie Allert	39
Tim Kaufmann	40



About the EIT Community 54

This year, we have introduced a new category: the EIT Woman Award, recognising the outstanding achievements of women entrepreneurs and leaders from our Innovation Communities. Meet the nominees on p. 41!



16





€50 000

€20 000

The EIT recognises the exceptional achievements of members of its Innovation Communities through **four categories** in the annual EIT Awards:

> 1 Healthy living

Sustainable energy



RECOGNISES TOP

GRADUATES FROM

EIT-LABELLED

EDUCATION

PROGRAMMES



Awards VENTURE

SUCCESSFUL **ENTREPRENEURIAL START-UPS**



Awards INNOVATORS

RECOGNISES TEAMS WITH HIGH IMPACT PRODUCTS AND

SERVICES

Sustainable Food

Nominees by

INNOVATION AREA



Digital technologies







The **EIT CHANGE Award** recognises graduates of EIT education programmes who spur innovation and entrepreneurship, inspiring change for a sustainable future.





Towards sustainable and regenerative agriculture

Keywords: organic seed treatment, sustainable agriculture

l feel a deep urge to create and scale solutions that will sustain the richness of our agricultural ecosystems.

In Seed Forward

->>



Opinions made with emotions

Keywords: text sentiment analysis, online text, meaning





Seedforward_de Seed Forward CEO of SeedForward Main product: FREYA

> **Aim:** To favour a global transition to sustainable agriculture through education and organic plant-strengthening products

EIT Community connection: EIT Climate-KIC

The project

The idea

SeedForward advocates a global transition towards sustainable and regenerative agriculture. To this end, we developed FREYA, an organic seed coating substituting existing chemical treatments. We also carry out research and provide consultancy services.

(2) Inspiration

I come from a family of farmers and have always been interested in land-use management. I was also confronted early on with the many agricultural challenges faced by developing countries.

Unique selling points (3)

Our holistic approach includes all stakeholders in the reflection process: not only farmers, but also consumers and decision-makers. By doing so, we ensure that everyone benefits.

EIT Community support

EIT Climate-KIC gave me access to a wide community of extremely talented entrepreneurs. Thanks to them, I learned a lot about product development and the 8 concept of customer validation.

5 The future

Together with my co-founder, I want to create a family business which will remain faithful to our values of sustainable development. We hope our solutions will spread across Europe and Africa within the next decade.

The nominee

6 The beginning

I studied forest sciences and urban environmental management, which fostered my desire to work towards resource efficiency. The other trigger was meeting my co-founder and inspiring mentors through EIT Climate-KIC.

7 Joining the EIT Community

I knew the EIT Community would allow me to meet like-minded entrepreneurs, which would benefit my personal development. I did not hesitate to join once I had the opportunity.

Entrepreneurial spirit

I have always liked the process of coming up with an idea and then turning it into reality so that it becomes more than just a thought on paper. I also have the constant need to feel that I am doing something useful. No wonder I became an entrepreneur!



I wish people were more aware of the far-ranging impact that more sustainable land-use might have on every human being. We owe it to the generations to come.





The project

(1)The idea

My idea is to build a platform that enables people to share and explore opinions with emotions. The platform also enables decision makers to analyse emotional feedback of a specific target group of people.

2 Inspiration

Massive amounts of text are generated by people online. However, it is very hard for software to capture the true meaning of all this text, leaving enormous untapped potential.

3 Unique selling points

Unlike current solutions that are based on star ratings, Slangsh is the first in the market that allows people to explore opinions (with emotions) about topics and trends in different languages and countries. Slangsh also provides policy makers with a communication channel to get feedback from people in a fast, simple, easy, fun and anonymous way!

EIT Community support

EIT Digital not only granted me a scholarship, they also exempted me from a six-month external internship so I could focus on Slangsh. On top of that, through the EIT ecosystem, I got in touch with a lot of valuable contacts for my project.

Mahmoud Khodier, CEO of Slangsh and PDENg trainee in Data Science Main product: Slangsh

Aim: To give people and businesses the power to get deep, highly accurate, and easy to explore opinions and emotions

EIT Community connection: EIT Digital

The future

The way I see it, in 10-years' time, Slangsh will be a leading company in multilingual text analytics in general and, more specifically, text sentiment analysis. The goal is to give people the best experience to browse online reviews and to give businesses the power to understand people and offer them the best experience.

The nominee

The beginning

I became interested in data science and mobile social applications when I realised that the amount of data digitally generated by people, such as text, is absolutely enormous. I was and am convinced we can gain a lot of insights and benefits from this data, and I wanted to find a way to use the insights from the data for social good.

7 Joining the EIT Community

Joining the EIT Community was an easy decision for me: it fit all my interests, and I knew it would help me to achieve my goals. In addition to the educational aspect, the EIT Community provided me with an ecosystem allowing me to gain entrepreneurial, technical and research experience, as well as attend conferences and events and meet people and partners from all cultures and backgrounds.

Besides my start-up project, Slangsh, I'm working on a data science project to prevent rhino poaching in South Africa.







8

Entrepreneurial spirit

I have a big passion for innovation and entrepreneurship and believe I have an entrepreneurial spirit: Slangsh is my third business idea. I am always thinking about and working on new business ideas. My big dream is to be a successful entrepreneur and write a success story that has a positive, social impact on people and businesses worldwide.



9 An ideal world

If I could change something, I would like to use technology and innovation to enable people all over the world to support each other: rich people helping poor people, well-educated people teaching uneducated people.





Improving hospital hygiene in new markets

Keywords: hand hygiene, market needs analysis, new market entry





Nóra Félegyházi, Student / Business Developer at Sani nudge Main product: Sani nudge

Aim: Adjusting an electronic hand hygiene monitoring system developed in Denmark to adapt it to the German market

EIT Community connection: EIT Health



I would love for my

work to improve

the hand hygiene

thereby increase

patient safety.

workers in European

of healthcare

hospitals and

The project

1 The idea

Sani nudge is a wireless solution from Denmark designed to notify healthcare workers if their hand hygiene compliance becomes low. The system relies on smart connected sensors on the user's badge, the dispenser and above the patient's bed. By researching the German market needs related to hand hygiene monitoring in hospitals, I identified that the company faced a high barrier for market entry as there was not enough attention paid to the World Health Organization's 5 moments for hand hygiene. These are specific moments in which hand washing is strongly advised. I addressed the issue by placing emphasis on the system's 'nudging' feature that reminds healthcare workers to disinfect their hands.

(2) Inspiration

I wanted to know if the Sani nudge system had potential in Germany, and if so, how to drive its profitability within this market. Based on my research and recommendations, the Sani nudge management team decided to take on the German market.

Unique selling points The Sani nudge system gives immediate feedback to healthcare workers, thus improving hand hygiene compliance.

EIT Community support

Through classes and workshops, EIT Health provided me with the necessary background knowledge to conceive and develop the idea. In addition, they assigned me two thesis supervisors. These experts guided me throughout this project.

The future

5

I would like the Sani nudge system to be considered as basic equipment in the majority of European hospitals to improve hand hygiene of healthcare workers and increase patient safety.



The nominee

The beginning

6

I have family connections leading back to Ignaz Semmelweis, the first innovator in the field of hand hygiene, which triggered my interest. A friend of mine also conducted a project with Sani nudge in 2017 that made me enthusiastic about the company's innovation and potential.

(7) Joining the EIT Community

The healthcare world is in constant need of innovation and improvement regarding its products and services to secure high-quality medicine for future generations. I want to be among the creators of these innovations and this is why I applied to the EIT Health programme.

Entrepreneurial spirit

I have always wanted to be an entrepreneur. I consider myself a creative person and love to solve real-life challenges, as I did extensively during my research.

An ideal world

I firmly believe that everyone should have access to high-quality healthcare. Good health is a key factor to happiness, and I am convinced that everyone should be cared for with professionalism.



Saving energy and money through decentralised storage systems

Keywords: self-learning algorithms, energy-saving storage device



thermovault.com Siacovel Sandro Iacovella, CTO & Founder of ThermoVault Main product: Decentralised energy storage system

Aim: To enable a clean and affordable power system by unlocking the largest decentralised storage system in the world

EIT Community connection: EIT InnoEnergy PhD School, EIT InnoEnergy Community Advisory group

The project

The idea

ThermoVault has developed a software and hardware connected platform to be used as an add-on to current water and space heaters in households, transforming existing appliances into an energy-saving, cost-effective and fully automated energy storage device.

(2) Inspiration

ThermoVault is the result of a combination of ideas from my PhD programme at KU Leuven and EIT InnoEnergy and my involvement in the EIT InnoEnergy alumni ecosystem.

Unique selling points 3

The originality of our all-in software and hardware platform is that it uses self-learning algorithms, thus requiring no expert knowledge, and that it is compatible with any individual space or water heater. In addition to its cost-competitiveness, our platform guarantees local comfort requirements due to a novel wiring approach into the thermostat.

EIT Community support

(4)

The EIT Community has been and continues to be very important in order to successfully bridge the gap between research and the founding of a start-up. The mobility opportunity provided by the EIT Community was essential to achieve the large-scale pilot and create

the globally connected team I am part of, in which all members are entrepreneurial EIT InnoEnergy alumni.

5 The future

After a successful deployment in California, ThermoVault recently exceeded 1 megawatt (MW) of decentralised storage in Belgium, in only nine months of operation. We strive to help electricity consumers become green, active and profitable stakeholders of the energy transition, and that together we can operate the largest, most cost-effective decentralised storage system.

The nominee

6 The beginning

My interest in engineering was sparked at an early age by my father and grandfather. I was then guided into the energy field by the urgent need for our electricity system to meet climate targets. By starting my PhD with a large-scale demand response project in Belgium, where we controlled the appliances of 240 households, I had the opportunity to have a direct impact while receiving valuable input from the local community. Joining the EIT Community We are currently facing a global issue in our transition towards a low-carbon



To me, Leonardo Da Vinci remains the most creative, out-of-the-box thinking innovator. His inventions continue to influence our world to this day.

ThermoVault

society. I believe that a community of open and passionate people is essential



to solve this challenge. As a member of the EIT InnoEnergy Community advisory group, I hope to contribute to the development of new ideas and to support entrepreneurship in Europe.

Entrepreneurial spirit (8)

After my engineering studies, I completed a master's degree in management, which helped me keep in mind the valorisation phase when developing ThermoVault. My doctoral thesis further broadened my view on the complex interplay of energy grids, markets and different actors.

9 An ideal world

I dream of a worldwide collaboration beyond borders and regulations.





Transforming the electricity market through blockchain

Keywords: prosumers, blockchain for electricity market

My biggest challenge consists of combining a game-changing solution and vision with current market needs in order to be profitable as a start-up.

Awards

Creating a smarter society through the Internet of Things

Keywords: internet of things, big data, smart cities



The project

The idea

FlexiDAO is software that automates energy data processing and exchanges, while combining for the first time traceability and transparency enabled by blockchain with GDPR compliant data privacy. Thanks to our software, retailers can offer generation and consumption units ('prosumers') of all sizes, new value-added energy services, such as obtaining real-time green certificates, buying electricity as a community when prices are cheaper or getting paid to help keep the grid in balance.

(2) Inspiration

I am convinced that if we want the energy transition to succeed, the energy sector needs to find ways to include the final consumer and democratise the access of small prosumers into electricity markets. We need to create incentives and break technological barriers to enable consumers to shift from passive to active participants of the energy sector.

(3) Unique selling points

There are nearly no back-end or overhead costs, our solution is seamlessly scalable. We provide encryption which enables simultaneous traceability and data privacy, and we reward our end-users.

Simone Accornero, CEO & co-founder of FlexiDAO Main product: FlexiDAO

Aim: Harnessing the power of blockchain to revolutionise how energy generation and consumption data is exchanged, controlled and secured to enable energy retailers to offer digitised, smart, green energy services

Flexidao.com D SAccornero

EIT Community connection: EIT InnoEnergy

EIT Community support

EIT InnoEnergy showed me how my

work and research as an engineer will

have a real impact on the surrounding

environment. But more importantly, EIT

to find brilliant minds like Greg who has

been my classmate, friend, teammate,

With FlexiDAO, I want to build, sustain

and control the largest network of

distributed, interconnected, flexible

transform the energy sector into a

carbon-free, prosumer-centred and

During my master's degree, I developed

engagement. At the same time, I became

aware of the immensity of the challenge

a strong knowledge about smart grids,

electricity markets and consumer

that lies ahead of us: achieving

Joining the EIT Community I applied for the MSc Energy for Smart

Cities at EIT InnoEnergy because I always

a carbon-free energy sector.

generation and consumption units to

The future

democratic market.

The nominee

6 The beginning

(5)

(7)

flatmate and finally FlexiDAO co-founder

and this is the greatest contribution so far.

InnoEnergy has given me the opportunity



wanted to focus on renewable energy and sustainable cities, and I felt the need to join an international ecosystem driven by values similar to mine.

8 Entrepreneurial spirit

Before joining EIT InnoEnergy, I had never even thought of becoming an entrepreneur. Thanks to the programme, I received the necessary background knowledge to understand the overall energy transition challenge that the world is currently facing, and I was able to develop a business mindset.

(9) An ideal world

I would like to improve the near-zero awareness about environmental issues that affects most of the world's nonulation



(eit) Supported by InnoEnergy



The project

1 The idea

MatchX is a specialised provider of LPWAN (Low Power Wide Area Network) solutions that allow the seamless end-to-end connection of devices. MatchX solutions can be used in smart cities, for instance, as well as in farming and logistics. The goal is to gather data from these devices and sensors to build a market where people can share, analyse and trade these data using blockchain.

2 Inspiration

Just as Facebook connects people, we want to connect things: there are seven billion people in the world, but billions more things. By connecting them, we can increase the efficiency of city management, logistics, agriculture, etc.

3 Unique selling points

We have some very specific knowledge in what will be a huge market. For example, we have implemented Listen-Before-Talk, a technology that enables more sensors to connect and talk to gateways. Not many companies can do this. Furthermore, MatchX is the only company that provides a complete LORAWAN (Long Range Wide Area Network) solution, including hardware, software, cloud and blockchain.

Sheen Xi Hu, co-founder and CEO of MatchX.io Main product: MatchX

- **Aim:** Empowering the future of the Internet of Things (IoT)
- EIT Community connection: EIT Digital Master School, EIT Digital Accelerator

4 EIT Community support

I am really grateful for the lessons I have learned at the EIT Digital Master School. This includes not only technical skills, but also entrepreneurial ones, such as how to start a company or how to develop innovative products in a team. Furthermore, I had the chance to test out these skills with real venture capitalists, such as Google.

The future (5)

Decentralised IoT networks are the future. Of the 300 countries in the world, we now reach about 40, so there is room to grow. This year, MatchX expects to grow from 11 to 40 employees; in three-years' time, I predict that our team will grow to 100 employees.



My dream job? At Tesla, to see how they change the way people drive.





The nominee

6 The beginning

After completing my bachelor's degree in telecommunications and engineering in China, I became very interested in IoT and worked at IoT company, Relayr. With MatchX, we began developing and manufacturing software and hardware in February 2017.

Joining the EIT Community (7)

Joining the EIT Digital Accelerator will be very beneficial: in the EIT Digital Network, there are a lot of companies that could use our technology. EIT Digital can help us to become a European unicorn.

Entrepreneurial spirit

I love to create things myself and find solutions – not problems!

An ideal world

(8)

9

In my ideal world, not only all humans but also all devices and machines are connected.







Achieving industrial ecology

Keywords: transition towards a circular economy, developing industrial ecology



Delphine Antoniucci, Project Engineer at ENGIE Main product: BE CIRCLE

Aim: To support industrial ecosystems in their transition towards a circular economy

The project

Overview

 $(\mathbf{1})$

2

BE CIRCLE is a consulting service designed to help build synergies within industrial ecosystems, based on public and private data exploitation through a dedicated web platform. The solution combines data visualisation and systems modelling, enabling users to create both strategic mapping and advanced simulations. Ultimately, this allows for the identification of hidden potential and value creation.

EIT Climate-KIC support

EIT Climate-KIC's support was critical throughout the initial market research with industrial leaders and then contributed significantly to the design phase of the project. EIT Climate-KIC also funded the demonstration of the platform to take it to market!

Ground-breaking innovation

BE CIRCLE is a 'multi-flows, multi-networks and multi-sectors' solution that is easy to implement and use. Thanks to open data exploitation within an internal database, our webbased tool does not need empirical data to run and deliver interesting outputs.

Ø Societal impact

Developing and scaling industrial ecology to existing and new industrial areas triggers only positive outcomes: increased energy efficiency, reduction of pollution with its unavoidable health issues, increased competitiveness for businesses, you name them.

Achievements so far

BE CIRCLE is currently in the testing phase with business and production managers across Europe. Our digital service was crucial in the transformation of the French industrial park, INSPIRA, to an Eco-Industrial Park by providing specific results in the early stages.

KEY FACTS Project started: February 2017 Innovation Community: EIT Climate-KIC

Theme: Sustainable Production Funding generated: EUR 1.7 million

Partners: Engie Lab, arx IT, École Polytechnique, Provadis Hochschule, Infraserv Höchst, CNR, Inspira

The **EIT Innovators Award** recognises teams from our Innovation Communities that develop high-impact products and services for a sustainable future.

BE CIRCLE provides an innovative way to challenge the status quo and facilitate a profitable switch to the circular economy.









Ultracapacitors to save energy

Keywords: energy storage, ultracapacitors

To us, developing the best ultracapacitor cells, modules, and systems in the world, means helping companies save energy.



Cybersecurity for a more sustainable society

Keywords: cybersecurity, cyberattacks, detection, digitalisation



The project

Overview

 \mathbf{A}

UCGEN3 addresses the need for a lightweight, cost-effective and powerful energy storage system based on a new generation of ultracapacitors. The main industries requiring such solutions are transportation, heavy industrial equipment and power grids.

This next generation ultracapacitor will meet the need for higher efficiency and a lower cost of ownership.

During the innovation project, the aim was to develop the performance and reduce the price levels of ultracapacitor technology to reach a point sufficient to meet widespread client demand in the near future.

EIT InnoEnergy support

After benefiting from EIT InnoEnergy's generous investment of 4.1 million euro, Skeleton has managed to leverage this to raise about 20 million euro more.

B Ground-breaking innovation The key innovation with this product

line is a significant increase in energy and power density (amount of energy and power in a given volume). The performance advantage comes from patented carbon material, curved

Egert Valmra, Programme Director at Skeleton Technologies Main product: UCGEN3

Aim: To change the energy storage industry and help companies that might not be able to hybridise or electrify their business through a cost-effective energy saving solution

SKELE+ON



Societal impact

to ultracapacitors.

6

Skeleton Technologies' ultracapacitor-based energy storage solutions unlock energy saving applications in automotive, heavy transportation, grid and renewables, as well as industrial equipment. Thereby, we pave the way for a fully electric society where renewable energy production methods meet 100% of energy demand and where transportation of people and goods is a zero emissions industry.

Achievements so far

We have developed ultracapacitors with up to four times the power density and 60% higher energy density of competing ultracapacitors. We have also achieved a 32% decrease in fuel consumption for urban delivery trucks and a 34% decrease for port cranes by exploiting and re-using braking energy.



KEY FACTS Project started: 2015 Innovation Community: Theme: Energy storage Funding generated: EUR 6.8 million Partners: Visedo (now Danfoss),



György Dán, Innovation Activity Leader at SOC4CI Main product: Rapid Detection Service

Aim: To provide IT security by detecting technological failures before they happen, and to make modern society more resilient to cyberattacks

The project

1 Overview

The Security Operations Centre for Critical Infrastructure (SOC4CI) provides a customised detection and response service against Advanced Persistent Threats (APT). Thanks to SOC4CI, utilities such as electricity, water, transportation segments and financial service providers can make the most of their security investment, while offering real-time situational awareness.

In terms of detection performance, SOC4CI provides best-in-class technology without false alarms, thereby reducing personnel costs for customers. Compared to competing solutions, SOC4CI allows better detection through correlation of information from multiple sources and platforms and removes the burden of recruiting cybersecurity experts.

(2) EIT Digital's support

With an action line focused on Digital Infrastructure, EIT Digital's support made access to trial customers and partners possible. We also benefited from EIT Digital's know-how in scouting for expanded sensing capabilities.

Ground-breaking innovation 3

SOC4CI integrates a wide range of public and private security information sources and uses real-time situational awareness for event interaction and

anomaly detection. The service is unique because it combines the expertise of qualified security agents with state-of-the-art machine learning algorithms and cloud-based data processing. In this way, it provides best-in-class incident detection performance as well as actionable information upon detected incidents to customers. Unlike platform-specific services, it can be integrated with companies' managed security service providers.



KEY FACTS

Project started: 2017 Innovation Community: EIT Digital Theme: Digital Infrastructure Funding generated: EUR 2 million Partners: Bittium SafeMove, Bittium We want to make modern society more resilient to technological failures and enable widespread adoption of digitalisation.





Societal impact

As modern society increasingly relies on a well-functioning and secure IT infrastructure, an interruption of services can lead to chaos. Companies, whether they are small, medium or large, can also suffer extensive damage when confronted with a cyber-attack. SOC4CI has therefore developed the Rapid Detection Service (RDS), enabling enhanced resilience to technological failures with the final aim of facilitating widespread adoption of digitalisation. This, in turn, makes society more sustainable.

Achievements so far

The RDS system has been launched commercially and can already boast around 20 customers in Europe, some of whom are operators of significant critical infrastructure.





Predicting Alzheimer's disease

Keywords: alzheimer's disease prediction, cognitive test

We want our technology to assist with the discovery of novel treatments for Alzheimer's disease.

Improving trust in the fish supply chain

Keywords: fish fraud detection, fish quality-control short weighting, species substitution, over treating, antibiotic residue detection



Ioannis Tarnanas, President & CSO of Altoida Main product: Alzheimer's Disease Prediction Service

altoida.com

Aim: To make brain health measurable and actionable and detect Alzheimer's disease at an early stage



The project

1 Overview

With a 10-minute iPad-based test, we can determine if a person will develop Alzheimer's disease within six years, with an accuracy of more than 90%. The Alzheimer's Disease Prediction Service (ADPS) will be one of the first validated solutions to enter the EU market able to predict the risk of Alzheimer's for people over 50.

2 **EIT Health support**

EIT Health heightened our visibility across Europe through its extensive network and accelerated the acceptance of ADPS on the European market. It was also a catalyst for collaboration with healthcare professionals, industry and academia.

(3) Ground-breaking innovation

Based on easily collectable digital behavioural markers, the platform enables healthcare professionals to screen and monitor healthy, at-risk and mild cognitive impairment and early form of Alzheimer's disease.



KEY FACTS

Project started: 2016 Innovation Community: EIT Health **Theme:** Digital Health Funding generated: EUR 30 million grants, EUR 1.2 million venture Partners: Global Brain Health GMV Innovating Solutions, Institut

Societal impact

Our goal is to fight and ultimately cure Alzheimer's disease, which remains one of the greatest challenges to society and a major burden to healthcare systems worldwide. Our technology will simplify the tracking of Alzheimer's progression and result in a more precise and personalised prognosis and treatment.

Achievements so far

So far, we have conducted longitudinal EU-funded studies at 22 sites with 4 500 candidates, published more than 12 articles in major journals and initiated collaboration with the Global Brain Health Institute. In addition, 240 independent publications support our methods, and we are endorsed by Alzheimer's Europe, Europe's association of patients with Alzheimer's. Finally, Altoida was recognised as one of the Rice Alliance 10 Most Promising Life Science Companies at the 2017 Texas Life Science.

Supported by (Eit) Health

😧 tellspec.com 💟 @TellSpec 🚺 TellSpec 🚺 Isabel Hoffman Isabel Hoffmann, CEO of Tellspec LTD Main product: Tellspec Food Scanners

Aim: To provide the food supply chain with rapid, portable and affordable fish analysers that can detect fish quality as well as different types of fish fraud

The project

1 Overview

Fish fraud, the practice of misleading consumers about the fish they consume in order to increase profits, has a negative impact on marine conservation efforts, consumer trust and human health. Tellspec and its partners are rebuilding trust in the fish supply chain by developing rapid, portable and affordable monitoring tools to verify the authenticity of the label of whitefish, test for the guality and freshness of raw white fish, the use of excess water in frozen fish, and the presence of antibiotic residues.

2 **EIT Food support**

EIT Food supported our innovation project called "Improving trust on fish chain: rapid, portable monitoring tools for a better control of whitefish". The EIT Community has enabled us to find unique partnerships with research institutes, universities and industries.

Ground-breaking innovation

Currently, food testing is expensive, time consuming and not readily available. The rapid portable sensors developed in this project can allow fish screening in the field, at any point of the supply chain, to gain a quick overview without spending much time and wasting money. They can be used to identify fish samples that would require further analysis. On-site

measurements of several fish can also provide more useful data than fewer samples being analysed with high precision. They can also provide the information needed for critical situations regarding health and safety issues.

Societal impact

This project contributes to the strengthening of the current national fish regulatory programmes by the development of effective, science-based methods for fish authenticity, quality and fraud.

It also contributes to sustainability in fisheries by curtailing illegal fishing and fish distribution practices and by reducing the unfair competition that fraudulent fish have in the market.

9 Achievements so far

We have already gained support and high interest from fish wholesalers and retailers. Several international IoT platforms are also interested in integrating our application in their products.

After this project I wish to integrate blockchain technology so we can also track fish origin and traceability.

tellsnec:...

microbion

Waitrose

azti)

UNIVERSITY



KEY FACTS Project started: 2017 Innovation Community: EIT Food Theme: Food Safety Funding generated: EUR 410 000 **Partners:** Fundación Azti, Queen's





Inclusive electric mobility

Keywords: electric vehicles, car sharing, social equality

As cities introduce clean air and zeroemission zones, access to clean mobility for all is an increasing political priority.

Enabling cities to be more liveable

Keywords: data, city infrastructures, integration, no lock-in



Keith Budden,

inclusivev.eu @Inclusiv_EV

Head of Business Development at Cenex Main product: InclusivEV

Aim: To demonstrate the potential of electric vehicles for car sharing in low-income urban neighbourhoods



The project

1 Overview

InclusivEV is a pan-European, EIT Climate-KIC funded project. The project demonstrates the potential for zero emission, fully electric vehicles to be used for car sharing schemes in low income, edge-of-city neighbourhoods. The schemes will provide affordable and flexible mobility, encouraging social equality and improving access to key services.

(2) EIT Climate-KIC support

EIT Climate-KIC's support was vital for a number of reasons: for the financial backing of the Pathfinder, Accelerator and Demonstrator projects, for the introduction to mobility partners in Italy and Spain, for guidance on systemchange methodology, and for access to the Innovation Community's network for dissemination and replication, especially the C40 cities.

Ground-breaking innovation

Low-income households can benefit from cheaper, cleaner mobility if a suitable business model can be developed to share the inherent benefits of electric vehicles. InclusivEV brings the mobility, financial and environmental benefits of electric vehicles to disadvantaged neighbourhoods and generates additional value by integrating them into the energy system via smart and bi-directional charging and discharging.

Societal impact

KEY FACTS

Project started: September 2017

Funding generated: EUR 1.7m EIT

funding, 2m co-funding **Partners:** Cenex, ECar, ITE, AESS,

Innovation Community:

Theme: Innovation

The potential advantages for society are many: improved access to all kinds of services, stronger social networks, financial benefits, less pollution and thus cleaner air, economic opportunities, among other things.



Right now, InclusivEV is only in its first phase, installing infrastructure and deploying electric vehicles. However, the project is already generating significant interest from around Europe and the USA. Moreover, the business model has been widely shared and replication actions are commencing in UK cities, which are using the InclusivEV model as part of their car club procurement process. The project has already helped unlock new private investment from Europcar into disadvantaged areas.



Supported by (Eit) Climate-KIC

the game.

developed following European Open Standards, it is powered by FIWARE and looks at data as the power and the urban services. It can be used by Public Administration as well as companies.

2 EIT Digital support

EIT Digital is supporting City Enabler within the framework of the Digital Cities theme.

B Ground-breaking innovation

The City Enabler is a so-called "Internet of Everything Platform", easily connecting data, services and processes coming from different city providers. Adopting open technology behind the scenes, we enable the city to harmonise existing

Lanfranco Marasso,

Smart City Programme Director at Engineering Ingegneria Informatica Spa Main product: The City Enabler of CEDUS for Digital Urban Services

Aim: To speed-up the digital transformation of urban services in European cities and worldwide

The project

1 Overview

Our cities are complex systems composed of a number of public and private city providers and hosting infrastructures (virtual and physical) that are often fragmented: think about how many portals or mobile apps we are using daily.

The City Enabler changes this perspective dramatically, looking at the city as a whole, helping everyone acting within the city - providing data, services, infrastructures - to be an active part of

The City Enabler is a software platform energy to develop new and more efficient

US

KEY FACTS

Project started: 2016 Innovation Community: EIT Digital Theme: Digital Cities Funding generated: EUR 1 428 380 Partners: Engineering, Atos, FBK, Cefriel, ISMB, Image et réseaux

I strongly believe we could live better in our cities if only we could be able to use the available urban data integrated and easily accessible. This is the mission of the City Enabler!

Cedus.eu @cityenabler f cityenabler

data, services or infrastructures simply by acting on the specific data useful for the new services. The City Enabler is fully domain and technology independent: the adopter can decide how, where, what and when to use the City Enabler, based on the existing infrastructure, and help the city in planning the future development strategy. The City Enabler is nonintrusive and not exclusive; on the other

hand, it is able to be inclusive within the urban digital ecosystem, encouraging the adoption of innovation in the city.



Societal impact

Our business model is clear and plain: we provide the platform to the customer (a city or a private company) and support it in the processes of integrating, harmonising and customising the available data, services and infrastructures.

CEDUS

Once the City Enabler is up and running, it is ready for any new further service or domain, being a local market open at global level, where providers can compete and promote their solutions avoiding any vendor lock-in. This impact on the city is fully compliant with the modern principles of OASC (Open & Agile Smart Cities) counting more than 120 cities all around the world.

Achievements so far

The City Enabler counts more than 20 instances all around the world, in different domains and contexts: from Helsinki (eHealth) to Montevideo (air quality control), from Genoa (natural disaster prevention) to Malaga (smart parking). The City Enabler allows us to develop different applications, easily replicable, portable and scalable in a very short time.

Supported by ((eit)) Digital





Functional aquafeeds from insects

Keywords: organic waste streams, aquafeeds, insects

Potential benefits extend beyond the current target aquaculture market: poultry, swine, pet food...

Strengthening Europe's market in strategic metals

Keywords: nickel, cobalt, copper, precious metals, circular economy



Matt McLaren CEO & co-founder of Entomics Main product: METAMORPHOSIS

Aim: Turning organic waste streams into sustainable next-generation aquafeeds

The project

1 Overview

METAMORPHOSIS focuses on enhancing the properties of insectmeal as a valuable, next generation aquaculture feed ingredient, to help decrease the European protein deficit in a sustainable manner. It leverages the unique ability of insects to transform organic wastes into sustainable nutrients rich in proteins and fats, to provide quality fish feed at a favourable price.

(2) EIT Food support

EIT Food's support was crucial in enabling unique innovation partnerships, with research organisations and industry players working as equal partners.

Ground-breaking innovation

METAMORPHOSIS represents a novel and holistic microbial fermentation methodology to maximise the value of insect biomass and produce high-value, sustainable aquafeeds in Europe. Moreover, our platform allows for consistent improvement and adaptation to fit particular species' nutritional and health needs.

Societal impact

By developing a sustainable protein resource from waste-fed insects, METAMORPHOSIS aims to ease the strain on the world's natural resources which are under increasing pressure from an exponentially growing world population. From a European perspective, METAMORPHOSIS will help reduce our dependence on nutritional imports and contribute to the sustainability of the food sector. Moreover, it will generate up to 40 jobs on a short-term basis, with additional jobs to be created throughout the predominantly European supply chain. Finally, it will help lower operational costs for aquaculture and save supermarkets considerable amounts in food waste disposal.

6 Achievements so far

So far, METAMORPHOSIS has succeeded in maximising the insect meal nutritional profile through a cost-effective method. Juvenile Salmo salar feeding trials in Iceland are ongoing, as are early commercialisation discussions.







KEY FACTS

Project started: September 2017 Innovation Community: EIT Food Theme: Food waste Funding generated: EUR 300 000 Partners: CSIC, Entomics and Matis

Supported by (Eit) Food



To strengthen their position in the strategic metals market, ERAMET and

Boliden launched a strategic programme

called NewEco. NewEco also improved

ERAMET and Boliden's business model

by adapting existing refining processes

scheme. Instead of shipping concentrate

ERAMET processes the matte to extract

and developing a circular economy

(called 'matte') from New Caledonia,

ERAMET imports it from BOLIDEN's

smelter located in southern Finland.

nickel, cobalt and iron, and sends the

EIT RawMaterials support

was supported by the Innovation Hub

CLC Central, part of EIT RawMaterials.

ERAMET's shift in its production process

resulting precious metals back to

The project

1 Overview

BOLIDEN.

(2)

Olivier Sutterlin, Reach and Environment Public Affairs Representative at Eramet Main product: Strategic metals such as nickel, cobalt and derivatives

Aim: To develop a new production process to transform metallic concentrate into pure nickel, cobalt, copper, and other valuable and strategic metals

3 Ground-breaking innovation

ERAMET adapted its plant's (located in northern France) hydrometallurgical process to meet the requirements of BOLIDEN's matte, which is different to the matte imported from New Caledonia. The production loop has been significantly shortened due to the shorter distance covered by the materials and the industrial symbiosis between ERAMET and BOLIDEN. The competitiveness of both partners has increased dramatically as a result.

Societal impact

NewEco keeps the production of important volumes of strategic and critical metals within European borders. These metals are used in a variety of final products for ICT, renewable energy supply, sustainable mobility (automotive, aeronautic), food processing, equipment and machinery.

(3)

This programme strengthens an entire European supply chain from mines to end products.



• Achievements so far

The processes developed during this project have been implemented in both ERAMET and BOLIDEN's plants. ERAMET's installations should reach 80% of ramp-up by the end of 2018.

KEY FACTS

Project started: 2016 Innovation Community: EIT Theme: Resource efficiency in mineral and metallurgical processes and circular economy **Partners:** AALTO University (Finland) and University of Liège (Belgium)







At-home supercharger for gaseous fuel-powered cars

Keywords: at-home supercharger, Compressed Natural Gas (CNG) home fueling appliance, Natural and renewable Gas powered Vehicles (NGVs)



Robert Strods

COO of HYGEN

We re-invented the at-home fueling concept where we enable gas companies to deliver clean and inexpensive fuel to your doorstep at a competitive price.

HYGEN

KEY FACTS

Project started: 2015

Innovation Community: EIT

Theme: Clean coal and gas

Funding generated: EUR 3.2 million Partners: Volkswagen Group, Gas Technology Institute, Gas Natural Fenosa/NATURGY



The project

Overview

The Compressed Natural Gas Home Refuelling Station (CNGHRS) brings clean and inexpensive fuel to your doorstep, refuelling your car via a reliable at-home compressed natural gas fuelling appliance. By introducing the at-home supercharger for Natural and renewable Gas-powered Vehicules (NGVs), the existing gas distribution grid is transformed into a decentralised fueling infrastructure for cars.

EIT InnoEnergy support

EIT InnoEnergy granted us the necessary financial support and delivered the first pilot customer essential for testing our solution.

Ground-breaking innovation

HYGEN is the first company to extend the service life of this kind of solution by a factor of 4 to 5. Moreover, by using off-the-shelf components, we have reduced the price considerably. This results in a six-fold decrease in total cost of ownership and allows NGVs to be refuelled at-home in 3 minutes for 200 kilometers twice a day.

O Societal impact

CNGHRS will increase the use of the most affordable and cleanest burning alternative fuels available today. Moreover, with a decrease of up to 95% in particulate matter emissions and a 60% decrease in nitrogen oxides (NOx) emissions, this solution is a viable alternative to diesel vehicles. The objective is to enhance the living conditions in cities, where 50 to 90% of air pollution is caused by the transportation sector.

Main product: Compressed Natural Gas Home Refuelling Station

supercharger for natural and renewable gas powered cars

Aim: To bring inexpensive fuel to people's homes through an at-home

G Achievements so far

Our product has been certified for the European market and we have entered into a pilot and market partnership with Volkswagen Group, the world's largest NGVs' manufacturer, Gas Technology Institute, the world's leading research and testing organisation for products in the natural gas sector, as well as with Gas Natural Fenosa, a large gas company in Europe with international presence.



Impact of pollution on asthma and rhinitis

Keywords: air pollution, asthma, allergic rhinitis, sleep



Stéphane Zeng, Project Manager at BULL SAS Main product: POLLAR project

Aim: To identify the links between pollutions, pollens and respiratory diseases affecting millions of people worldwide

The project

Overview

The interaction between air pollution, sleep and allergies is not sufficiently understood. Allergic Rhinitis (AR), one of the most common diseases in the world, affects between 25 to 30% of the European population (of all ages) and impairs social life, as well as school and work performance.

Thanks to its integrated software platform solution, POLLAR aims to understand the effects of air pollution in AR and its effect on sleep, work and asthma. POLLAR also aims to assess societal consequences in collaboration with citizens, corporate citizens and professionals, as well as propose preventive strategies and develop participative policies.

2 EIT Health support

Not only did EIT Health support us financially, but they also helped with the organisation and structure of the project, giving us advice regarding administration, communication and project management. Access to EIT Health's network of experts and relevant partners has enabled us to extend the reach of the project and gain recognition worldwide.

3 Ground-breaking innovation The POLLAR project combines emerging technologies with machine learning

capability. For example, POLLAR has developed the mobile application, Allergy Diary, to keep patients medically informed. The app will soon be linked to the Personal Pollution Sampler, a connected device to analyse local air quality.

Societal impact

As AR affects more than 150 million people in Europe, POLLAR can help these people to control their allergies and indirectly enable them to maintain their ability to work at full capacity. Through its achievements, POLLAR contributes to the reduction of health and social inequalities within and between countries.

Achievements so far

We managed to develop data sets regarding pollution and specific pollen counts in France. Our research was scientifically published, and our work has granted us access to the EU Summit 2018 Air Pollution and Health Tools.

It is through the understanding of our modern environment that we'll finally be able to create a healthier place to live in.



KEY FACTS

Project started: 2018 Innovation Community: EIT Health Theme: Health & environment Funding generated: EUR 1 950 171 Partners: BULL, Sorbonne Université, Kyomed, Neogia, AQuAS, Stimco, Universitat Barcelona





Residue-based construction materials produced on-site

Keywords: construction materials, modular and mobile upscaling units

RECOVER's goal is to allow for the market uptake of our final products, within three years of the end of the project.





Yiannis Pontikes, Coordinator at RECOVER Consortium

Main product: modular and mobile upscaling units to produce construction materials in standard six-metre containers on-site

Trecover.technology RECOVER PROJECT

Aim: To build and install modular and mobile upscaling units on industrial sites to facilitate the production of construction materials from metallurgical residues



Achievements so far

We have successfully produced

by-products, while the assembly of a modular, mobile upscaling unit

prototypes from metallurgical

is expected by mid 2019.

The project

1 Overview

RECOVER Consortium works on the upscaling of processes for the development of sustainable construction materials from metallurgical residues such as bauxite residue and copper slag. Modular and mobile upscaling units, incorporating all equipment necessary in standard six-metre containers, are being built and will be installed on various industrial sites to produce construction materials including thermal insulating building blocks, fire resistant tiles, and cement-like binders, on site.

EIT RawMaterials support RECOVER Consortium has benefited from the support of EIT PawMaterials

from the support of EIT RawMaterials and has been able to grow thanks to the funds and network generated by the EIT Community.



Ground-breaking innovation

By using secondary resources to produce high value-added construction materials with unique properities. RECOVER aims to introduce sustainable construction materials, which can themselves be recycled and reused. The mobile and modular upscaling unit can serve as an upscaling hub for the valorisation of several waste streams, urban or industrial, even in remote or unindustrialised regions, by using local resources.

6 Societal impact

RECOVER contributes to the saving of primary resources and the reduction of CO₂ emissions in the cement industry, while promoting recycling, sustainability, circular economy and the zero-waste concept. It increases awareness of the challenges linked to residues and cementitious materials, promotes science education of the public, and creates jobs in the green, sustainable construction materials sector.

KEY FACTS Project started: 2017 Innovation Community: EIT RawMaterials Theme: Upscaling Funding generated: EUR 2.2 million Partners: KU Leuven, Aughinish, Boliden, Metallo, CRM, NTUA, ZAG, ResourceFull

The **EIT Venture Award** recognises successful start-ups and scale-ups that have been supported by the EIT's Innovation Communities through dedicated business creation and acceleration programmes.



Saving lives with an app

Keywords: atrial fibrillation, heart rhythm, remote monitoring, stroke prevention

Act instead of overanalysing.



Telemonitoring to prevent fatal heart-related problems

Keywords: online telemonitoring, heart-related conditions, heart attack, stroke



The project

The idea

Atrial fibrillation (AFib) is a silent killer, affecting 10 million people in Europe alone. The population at risk is growing at an alarming rate; AFib is the cause of over 20% of all strokes and can lead to heart failure, kidney problems and coronary heart disease. Although difficult to detect, FibriCheck overcomes current technology challenges by requiring only a mobile device that enables users to detect AFib and take preventive action.

(2) Inspiration

During a promising master's thesis at the University of Hasselt (Belgium), under the supervision of Professor Lars Grieten, our current CEO, algorithms were developed to detect and assess AFib using only a smartphone. The idea of using mobile devices as potential screening tools was initiated by cardiologists. Lars's personal motivation was high as his father suffered a stroke due to undetected AFib.

Unique selling points 3

FibriCheck, 100% software-only and device-independent, is today the world's only medically certified app capable of detecting AFib and other heart rhythm disorders, thereby preventing strokes. Compared to hardware tools, our trusted solution achieves the same diagnostic accuracy as a single lead electrocardiogram device (ECG) and

Fibricheck.com Refibricheck Fibricheck Bieke Van Gorp, Chief Business Development Officer and Co-founder at Qompium NV Main product: FibriCheck

Aim: To bring certified digital health solutions to everyday practice by offering user-friendly, high-quality and proven mobile applications at a low cost

EIT Community connection: EIT Health, participation in EIT Health Head Start and EIT Health Scale-Up

> therefore leverages scalability and cost-efficiency as the main differentiators.

EIT Community support

between both EIT Communities.

We truly believe in the strength of

our team and give each member the

chance to contribute to our success.

Our internal organisation is based on

Venture development

The nominee

7 The beginning

fought for this.

As we have already successfully

launched our business in Belgium,

our current focus is to internationalise

to enter the United States market and

Implementation of our innovative way

of saving lives did not come without a

struggle, because the medical world is

a very closed one. However, seeing the

growing medical support that we are receiving today, I am very proud to have

FibriCheck across Europe. Later, we want

finalise the development of a FibriWatch.

open communication as we believe that

the best ideas can come from anywhere.

Teamwork

We received extensive support from EIT

Health, not only for funding, but also

for networking. We are also part of EIT

Digital as FibriCheck is on the crossroads

(4)

5

(6)



8 Entrepreneurial flair

I am a driven, passionate and innovative woman, bringing a female touch to our group while being ready to quickly adapt and take pieces of relevant information to build relationships between things or people.

9 Learning from experience

In general, I would advise others to think outside the box, to believe in the small things that step-by-step can lead to a great outcome, and to just act instead of overanalysing.

10 Ideal advisor

Steve Jobs, for his innovative insight and disruptive approach.



Supported by (Eit) Health



Ivailo Dachovm, Managing Partner of Checkpointcardio LTD Main product: Online telemonitoring platform and device

Aim: To provide patients with a 24/7 real-time medical service in their homes

EIT Community connection: EIT Digital Accelerator

The project

1 The idea

In today's world, more than 50% of sudden deaths are caused by heart-related conditions. Checkpointcardio offers a solution that monitors parameters such as heart rate, respiration and body temperature, and transfers these data 24/7 to an experienced medical team in a telemedical centre. The device is also capable of making emergency calls.

2 Inspiration

I saw a number of friends and relatives succumb to completely preventable deaths caused by a heart attack or a stroke, and I decided to take action to avoid such tragedies in the future.

3 Unique selling points

Being the first player on this market, we have the first-mover advantage. We are the first to have opened a telemedical service centre and our product is available at a very affordable price.

(4) **EIT Community support**

The EIT Digital Accelerator gave us the opportunity to connect with potential customers through networking events.

5 Teamwork Our team consists of veterans from

the medical, IT, machine learning and hardware fields. Each member is a leader in their respective domain, with years of experience and significant achievements.

6 Venture development Having passed the start-up phase, we are now deployed and ready to scale.

The nominee

7 The beginning

It was our medical director who convinced me to tackle the problems in this field. He needed help with the development of an online follow-up system for his patients, as many of their complications were going unnoticed.

8 Entrepreneurial flair

I am convinced that an entrepreneur has to be devoted to his project.

9 Learning from experience In my experience, an entrepreneur must have clear goals and always strive to launch a finished product onto the market. My most satisfying aspect of my business? The lives we save every day. This already amounts to thousands in total.

Checkpointcardio.com

f checkpointcardio



10 Ideal advisor

My ideal advisor would be Mahatma Gandhi or Mother Teresa. I highly value their humanistic views, which are less common nowadays.







Micro Hydro to deliver local power, without impact

Keywords: decentralized hydropower, Micro Hydro Power Plant

lt was incredible to see our pilot working! The proof that, after three years of development and experimenting, we were able to deliver what we promised.

Awards

Maintaining competitive advantage while contributing to circular economy

Keywords: circular economy, blockchain, smart questioning



 turbulent.be
 ∑@TurbulentHydro
 ∑TurbulentHydro
 ∑TurbulentHydro
 ∑TurbulentHydro

 TurbulentHydro
 Main product: Micro Hydro Power Plant

> **Aim:** To design the best turbines for low head hydro power generation

EIT Community connection: EIT InnoEnergy's Highway



The nominee

I met my co-founder in my student

Companies', and started discussing all

his ideas and how to make them work.

we wanted to try it in real life to see

In my view, an entrepreneur should

possess endurance, be able to

handle stress, and be capable

Learning from experience

Get your mindset right and find joy

completely. It will be a lot harder than

in countering setbacks and keeping

Thomas Edison, because he had an

amazing ability to find innovations

and apply them to world-conquering

expected. Joy is my greatest motivation

going. Also, find a co-founder who is on

in your work before committing

of communicating clearly.

the same page as you.

10 Ideal advisor

Our idea received amazing feedback and

if we could solve the problems we saw

organisation, 'Academics For

The beginning

in the market.

9

8 Entrepreneurial flair

The project

The idea

TURBULENT provides a reliable, cost-efficient, micro hydro power plant uniquely designed to use a very low head stream. The power plant generates renewable energy ranging from 15kW to 100kW close to the end user with very little need for civil works. Fish and small debris can pass through the turbine, keeping maintenance low and efficiency high.

(2) Inspiration

My co-founder, Geert Slachmuylders, was the inventor of the technology. He discovered a potentially simple solution for a world problem by looking at biomimicry (the imitation and use of natural principles in human applications).

(3) Unique selling points

Our solution stands out because of its small size and its combination of low head efficiency with fish friendliness and plug and play (easier to obtain permits). The limited need for civil works, ease of installation (days instead of months), debris and sedimentation handling and low price, are also great advantages.

EIT Community support

EIT InnoEnergy granted us our first capital to move from a theory to a proof of concept. Through coaching and reviews, the business side also developed. We planned a pilot



programme, reached our first customers and wrote a fully developed business

(5) Teamwork

TURBULENT was founded by Geert and I. We are completely opposite in personality but very much aligned in vision. We were joined by an experienced R&D developer and a young technical development team to turn theory into practice. Now, TURBULENT is filling in all the knowledge gaps to scale the technology to have a large, positive

6 Venture development

We have a working pilot in a real commercial setting, a series of potential customers and a full plan for the future. The next steps include getting our technology industrialised and being able to deliver products with proven and consistent quality, timing and support.



plan for a funding round.

impact around the world.

products.

InnoEnergy Supported by



The project

The idea

Our open-source distributed communications protocol allows stakeholders to communicate data in a secure way. The system uses an algorithm called "smart questioning" that enables stakeholders to ask questions about a product and receive trusted answers confidentially. Circularise allows every stakeholder to maintain their competitive advantage while contributing to the circular economy.

(2) Inspiration

When Mesbah Sabur, co-founder of Circularise, explained to me the concept of a circular economy, I saw a path to sustainability that was not dependent on the goodness of organisations but instead had drivers that made sense.

3 Unique selling points

Our smart questioning technology is our asset. Whereas competitors propose solutions based on an idealistic world where everyone would be completely transparent and share everything, we assume the opposite and therefore differ from them.

(4) **EIT Community support**

EIT RawMaterials helped a lot, and not just with funding. Through them, we met our first pilot customers and were able to validate many of our assumptions. They continue to be a valuable partner to this

Circularise.com @circularise Circularise Jordi de Vos, Founder of Circularise Main product: Circularise protocol

Aim: An open, distributed and secure communications protocol for a circular economy

EIT Community connection: EIT RawMaterials (2 boosters, and currently project partner)

> day. We also benefited from EIT Digital's 7 support even though we were not fully

5 Teamwork

(6)

Our team grew very rapidly, jumping from 2 to 14 partners in half a year and will double in size again in the coming months. The team is so dedicated to making Circularise a success that my own efforts pale in comparison.

Venture development

The next step will be to close our EUR 4 million series A funding round and prepare for a cryptocurrency pre-sale event planned for September.



No one will get it right the first time, but only real entrepreneurs keep trying every day. Even if you have success, learn to fail – a lot.

part of this Innovation Community.



The nominee

The beginning

I wanted to be an entrepreneur before the idea of Circularise. I actually started another venture together with Mesbah (among others) before, but it did not work out and we learned a lot from our mistakes

8 Entrepreneurial flair

The key is to be aware of what you are doing and how others perceive it, to keep improving.

9 Learning from experience

Do not let anxiety get the best of you, never settle for something that you do not support or give up on your dreams.

10 Ideal advisor

I admire Satoshi Nakamoto and Vitalik Buterin for their thought leadership in distributed ledger technology.





Putting air quality data into action

Keywords: clean air, air quality sensors, air pollution

Do not compromise on people. Your team is one of your most valuable assets.



Facilitating circular economy in manufacturing

Keywords: circular economy, resource efficiency, manufacturing

Tethink-resource.com



The project

1 The idea

We offer cities and corporations an entirely new commodity fine-grained, reliable and real-time air quality data - to create new and improved services and products and add environmental intelligence into their value creation process. We do this by combining a proprietary network of high quality measurement nodes, earth observation and complex machine learning algorithms into one holistic and integrated solution.

2 Inspiration

I grew up in Cairo, a city with all the traits of an emerging economy when it comes to air quality and health. This was the original stimulus. I wanted to capture air guality data in a comprehensive way to enable cities to take effective measures and reduce people's exposure and curb air pollution.



Awadawa.com
Awadawa.com
Awadawalabs
Hawa Dawa Labs
Hawa Dawa Labs
Hawa Dawa Labs

Aim: To provide highly granular city wide intelligence on pollutants to enable the sources of emissions to be directly addressed and the impact of mitigating measures to be assessed

EIT Community connection: EIT Climate-KIC Accelerator programme

Onique selling points

From the selection of over 200 hardware components within its measuring node to the last lines of code in its straightforward API, the Hawa Dawa system offers a coherent technology; making our overall approach difficult to replicate. The combined knowledge of our various disciplines means the company is one of the first providers on the market offering a solution compatible with the EC Air Quality Directive 2008/50/EC for air quality monitoring. The hardware has been tested in the field and is already deployed in two countries across more than five cities within the first 12 months.

EIT Community support

The Accelerator provided the space to test our hardware and software models. This was an invaluable opportunity where we met world-class mentors while still being at a formative stage.

5 Teamwork

(4)

Hawa Dawa's team comprises traffic engineering experts, epidemiologists, neuroscientists, statisticians, software engineers, eco-climatologists, environmental governance experts and business professionals. Each member has a strong sense of accountability, recognising the importance of their individual contribution to the overall value chain, whilst the set up of our team means a constant and lively exchange on the most current and challenging issues at hand.

6 Venture development

Hawa Dawa is in the early growth phase. We have received funding from business angels, are involved in a range of city level projects, and are moving to the next step by negotiating larger-scale missions.

The nominee

The beginning

The initial idea was sparked during the Think.Make.Start Hackathon at the Technical University Munich. Hawa Dawa was then incubated by the "Eight Billion Lives" - Programme of the Impact Hub Munich and MunichRe, which helped the company mature its business model to what it is today.

8 Entrepreneurial flair

A successful entrepreneur is proactive, does not fear asking questions, always challenges the status quo, and is able to exercise effective leadership without being heavy handed.

9 Learning from experience

Seize every opportunity you have to benefit from the advice of more experienced people.

10 Ideal advisor

One of the more accomplished entrepreneurs such as Richard Branson or Jeff Bezos.





Linda Grieder, Founder and CEO of RethinkResource GmbH Main product: Circado

Aim: Facilitating the implementation of circular economy concepts in the manufacturing industry

EIT Community connection: EIT Food

5 Teamwork

(6)

for strong teamwork!

The project

1 The idea

RethinkResource facilitates the implementation of circular economy concepts for the manufacturing industry. It does so by offering consultancy and by developing Circado, the first cross-industrial trading platform for industrial side-streams. In opening up the market for side-streams, we're allowing for the upcycling of products on an industrial scale.

2 Inspiration

A sustainable and resource-efficient future for our economy.

Unique selling points 3

Our solution is cross industrial, allowing the production industry to apply circular economy models on a large scale. By creating a new and transparent way of trading side-streams, we're connecting different companies and industries that have never connected before.

4 EIT Community support

We are part of EIT Food's Rising Food Stars, which gives us the opportunity to take part in EIT Food projects and access a huge network of valuable partners and even possible customers. This is a great help to RethinkResource.



My best memory? Signing a contract with the first paying customer!

@rethinkcircular RethinkResource

Our interdisciplinary team stands out because we all love what we do and share the same vision, which provides great motivation. As we all have a different field of expertise, we complete each other very well. The perfect base

Venture development

For 1.5 years now, our consulting business has been running very well. As for Circado, we've launched the prototype version that is open for anyone to test; about 50 companies have signed up so far. Next step will be launching the beta version and acquiring more users.

(8)

10





in Rethink Resource

The nominee

The beginning (7)

I love the idea of entrepreneurship, and for many years I've dreamed of starting my own company. As I'm well connected to the manufacturing industry, and sustainability has always been a topic that's near my heart, it seemed evident to bring these elements together in my project.

Entrepreneurial flair

As an entrepreneur, endurance, motivation and inspiration are key values for me. You also need to have a clear vision and a certain amount of leadership skills. At the same time, you need to be a team player.

Learning from experience (9)

Do something you really love, and believe in what you do, no matter what!

Ideal advisor

Ellen MacArthur, as she shares our vision, has a lot of experience and an extensive network.





Rising from the ashes

Keywords: flame retardant, plastic and rubber filler, waste ashes

Think about this: the plastic bin that contains your waste is made out of that waste.

Awards

Turning food waste into insect-based fish feeds

Keywords: insect-based fish feeds, food waste



Cosmosfenix.com Luca Ruggenenti, CEO at Velaworks s.r.o. Main product: COSMOS Fenix®

> Aim: To transform hazardous waste ashes into a reusable filler and flame retardant in plastic and rubber products

EIT Community connection: EIT RawMaterials (winner of the Business Idea Competition in 2016)



The idea

COSMOS Fenix[®] transforms hazardous fly ashes coming from Municipal Solid Waste Incinerators into valuable secondary raw materials that can be used as a flame retardant filler in plastic and rubber products. This environmentally friendly project reduces the problematic amount of fly ashes disposed in landfill while offering to manufacturers a viable solution to replace critical and toxic materials such as Antimony, classified by the EU as a "serious health hazard".

(2) Inspiration

I was inspired by the outcome of a study conducted by a research team at the University in Brescia, which helped me come up with a marketable solution to avoid the use of critical and toxic materials in Europe.

8 Unique selling points

COSMOS Fenix[®] is the only technology that provides a low-cost, non-critical and non-toxic flame retardant for the plastics **6** industry. The treatment process is less energy intensive, environmentally safer and cheaper than alternative solutions.

EIT Community support

EIT RawMaterials supported us in the development of a business plan for our project. The Community also put us in contact with research institutions and



industry players, which gave us more visibility and allowed us to start fruitful collaborations and reach the market in less than two years.

Teamwork

(5)

Andrea (Business Development), Mauro (Technical Activities) and I (CEO) mix our competences and keep a lean approach while collaborating with external stakeholders such as universities, research centres and industries.

Venture development

Our next step is to finalise the regulatory issues and required certifications in plastic manufacturing to set up our first industrial plant.



The nominee

7 The beginning

(8)

The COSMOS project started in 2012 in cooperation with the University of Brescia. Today, COSMOS Fenix® is the core business of VELAWORKS.

Entrepreneurial flair

Entrepreneurs should be brave enough to dare to take on new challenges while being humble enough to share the success with their team and partners.

9 Learning from experience

In VELAWORKS we have a saying, "We have never lost: we have either won or we have learned something". Over the years we have had great moments and bad moments in which the EIT Community provided support, experience and network.

10 Ideal advisor

During World War II a group of people realized the importance of getting to know each other in order to prevent conflicts and established AFS Intercultural programmes. One of them was Ernest Hemingway, a guy we'd love to have on board today as a symbol of looking at the future even in horrible moments.



feeds for farmed salmon

CEO of Entomics Biosystems

The project

(1)The idea

Entomics Biosystems Ltd is a biotechnology company that focuses on added-value technological solutions for the growing insect industry. The company has developed Metamorphosis, a process that turns food waste into high quality insect-based animal feeds to improve the health and general well-being of farmed salmon.

2 Inspiration

We were inspired by the Black Soldier Fly that processes food waste into useful products that can go back into the animal feed supply chain.

Unique selling points (3)

We focus on creating additional biological value while keeping the ecological and sustainable values of our solution and remaining profitable.

4 EIT Community support

We joined EIT Food through the RisingFoodStars programme. Thanks to this programme, we are currently part of a research consortium with MATIS (Iceland) and IATA (Spain), investigating different aspects of feeds for salmon. This has given us access to added expertise as well as to world-leading research resources and facilities.

Teamwork

(6)

We are four Cambridge students – Matt McLaren (Business Administration), Joe Halstead (Plant Sciences), Miha Pipan (Biochemistry) and Fotis Fotiadis (Engineering) – who met during the 'Sustainable Futures' competition run by the university. Since then, we have added to our team brilliant PhD-level microbiologists and chemical engineers, and we are looking to continue hiring.

Venture development

Our venture is now in the scale-up phase. We have won several prizes, such as the CUTEC Sustainable Futures Competition, and we are now looking to validate our technology commercially. In the meantime we want to continue generating positive feed trial data to progress commercial licensing conversations with our first potential customers.



Thanks to the knowledge, resources and networks we can access via the EIT, our startup is able to achieve maximum impact.

Main product: Metamorphosis

Aim: To unlock the biological value of insect-derived

entomics.com У @entomics 🗗 Entomics ம Entomics

EIT Community connection: EIT Food through the RisingFoodStars programme

🕅 entomics



The nominee

The beginning

(7)

(9)

I was passionate about food waste, which led to my interest in the field of insect bioconversion. After meeting my co-founders at the University of Cambridge, I realised we had a unique opportunity to develop innovative processes and products. A start-up seemed like the best way to take our ideas forward and achieve maximum impact.

Entrepreneurial flair (8)

To succeed as an entrepreneur, I think one should be passionate, dedicated, resilient and humble.

Learning from experience

While launching a start-up is always difficult and slightly scary, the EIT Community is the perfect ecosystem to gain experience through innovative technologies and unparalleled access to knowledge, resources and networks.

Ideal advisor

My ideal advisor would be an mixture between David Attenborough and Bill Gates. The first one has dedicated his life to conservation and environmental sustainability, while the other has been instrumental in supporting game-changing innovations through his foundation.





Ground-breaking foldable containers

Keywords: transport logistics, foldable shipping containers, empty container repositioning

The key is in hard work and resilience. There will be hurdles, but don't give up!

Awards

Algae contribute to sustainable innovative technologies

Keywords: nanoporous silica from algae, diatoms



Ravlandis.com Miguel Navalón Simón, CEO of Navlandis Main product: Zbox

Aim: To improve efficiency and sustainability of transport logistics through Zbox, a foldable shipping container that takes up five times less space

EIT Community connection: EIT Climate-KIC Accelerator programme

The project

The idea

We devised a system to fold containers, allowing them to be stacked up and decreasing occupied space by a factor of 5. This process has a positive economic and environmental impact, as global empty container traffic accounts for 25% of total container circulation.

(2) Inspiration

The idea was triggered when I was in the Port of Valencia: all I could see was the huge number of empty containers.

3 Unique selling points

Zbox is an innovative patented technology: it is easy to fold since it requires no manual effort, manufacturing cost is low and it is cheap to maintain.



EIT Community support

Navlandis participated in the EIT Climate-KIC Launchpad in 2014 and then joined the EIT Climate-KIC Accelerator programme Spain 2015. These first steps allowed us to assess the business feasibility of our project and gain credibility, leading us to realise the enormous potential of our solution.

Teamwork

(5)

Our team consists of people with a great deal of technical experience in the container shipping market, and management experts with a commercial background. This creates a well-balanced group with both engineering and business development skills.

Venture development (6)

Navlandis raised EUR 300k to complete the technological development and to manufacture the first prototypes. Recently, it raised EUR 600k to develop the proof of concept, starting the commercial plan. For that, we have reached an agreement with a manufacturer to begin production of the first Zbox units and we are awaiting the sector-requested certifications. We are very close to reaching the agreement with a shipping line to start the proof of concept.

The nominee

navlandis

The beginning

As a civil engineer with an MBA, I always wanted a job that combines technical and management skills. This is exactly what Navlandis has given me: genuine technical development through the conceptualisation of a foldable container, alongside the commercial challenge of introducing Zbox into the intermodal logistics chain.

8 Entrepreneurial flair

While keeping faith in your product, you must also be flexible enough to meet the requirements of the market.

9 Learning from experience

Participating in activities organised within the EIT Community is a good way to start your business analysis and transform your idea into a start-up. This helped me to present the Zbox in the port of Valencia to more than 150 transport and investment stakeholders

10 Ideal advisor

I would bring Malcolm McLean back to life. He developed the modern intermodal shipping container and thereby revolutionised transport and trade on a global scale.



Swedishalgaefactory.com
SwedishAlgae
Sofie Allert Sofie Allert, CEO of Swedish Algae Factory Main product: Nanoporous algae silica

Aim: Contributing to a circular bio-based economy by selling nanoporous silica from algae

EIT Community connection: EIT InnoEnergy

The project

1 The idea

We extract the nanoporous silica shell material from an algae group called diatoms. This material not only blocks UV light and traps visible light but also absorbs and releases chemical substances efficiently. The extracted material can enhance the efficiency of solar panels, be used as a UV filter and as an ingredient in skincare products and cosmetics.

2 Inspiration

Our team was fascinated by the impressive properties of diatom shells and wanted these properties to be utilized in society. In the production process of this shell material we also have the ability to clean water, absorb carbon dioxide and produce a valuable nutrient and oil-rich organic biomass, which feels amazing.

Unique selling points

Conventional materials used for light trapping, UV light blocking and uptake and release of chemical substances are more expensive/unstable/toxic and/or less effective than our algae-based material.

EIT Community support

We receive support from EIT InnoEnergy, which has helped us grow and gain more visibility and credibility among the important actors of our field.

5 Teamwork

Our team combines several years of experience in algae research, experience from large-scale algae cultivation, process and biotechnical engineering skills, experience in business development and start-ups, as well as experience in sales at larger chemical companies.

Venture development (6)

We have started to sell material produced from our pilot facility in the cosmetic industry and are now planning for our first full-scale facility that will enable us to start to sell material to larger customers in, for example, the solar energy and UV light blocking industry.



Supported by (Eit) Climate-KIC

My great passion is bringing new sustainable technologies onto the market to ensure we can continue to thrive on this planet in the future.

The nominee

The beginning

I did my bachelor thesis on algae while studying Biotechnology at Chalmers University and was amazed by all the unexplored potential of algae biomass. This eventually led me towards diatoms and their amazing shell material.

8 Entrepreneurial flair

An entrepreneur must be passionate, curious, driven, daring, and should be able to see problems as opportunities.

9 Learning from experience

For me, learning means growing from problems. When you are developing something new and innovative, you will inevitably encounter problems. By overcoming these problems, you learn and become more competitive.

10 Ideal advisor

Elon Musk. He sees what needs to be done and just does it. He dares to be the first, because he realises that someone needs to be. I really like that attitude.

Supported by (Eit) InnoEnergy





eit Awards

First mobile device for severe lung disease patients

Keywords: mobile device for lung disease patients, chronic obstructive pulmonary disease

Continued EIT Health support will allow us to intensify the efforts to generate an integrative therapeutic approach instead of focusing on merely device refinement.





The project

1 The idea

RAS-Q® technology will offer a new therapeutic approach to patients suffering from severe lung diseases. The device is based on conventional lung support technology. Through extremely low flow resistance, lung support is provided without the need for a blood pump, allowing patients to be mobile.

2 Inspiration

Current oxygenators are composed of rigid, tightly packed fibre bundles through which blood must be pumped. This type of treatment forces patients to carry additional equipment, making them immobile. Inspired by nature and the lung's flexibility, we improved the system to make extra material obsolete.

• Unique selling points

Through our compact design, we offer patients with chronic obstructive pulmonary diseases higher mobility



Prof. Tim Kaufmann, co-founder and CEO of Enmodes GmbH Main product: RAS-Q®

Aim: To continuously push the limits of superior lung and heart assist technology

ras-q.com in Enmode

EIT Community connection: EIT Health Innovation by Ideas 2017, EIT Health Catapult



while guaranteeing optimal follow-up and treatment.

EIT Community support

Since we received the EIT Health grant in 2017, our company has switched focus primarily to the development of RAS-Q®. This grant, combined with winning the EIT Health Catapult 2017, which was accompanied by new network opportunities, gave us the growth and financial security to recruit five key staff members in 2017 and two more in 2018.

Teamwork

(5)

Enmodes has a team of highly skilled engineers with a strong background in medical technology. The management team is composed of Prof. Kaufmann, Prof. Steinseifer, Dr Sonntag and Sascha Kuns. Dr Borchardt and Philine Ritter are responsible for blood gas exchangers and the RAS-Q® technology, Richard Fischer for the production line of blood gas exchangers, Dr Böhning and Sascha Groß-Hardt for the engineering service and blood pump design and optimisation, and Dr Brucker-Voigt for quality management and regulatory and clinical affairs.

Venture development

We are now financially secure for the next two to three years and are setting up a clean room (free from dust and other contaminants) and a professional production line. Future steps include: obtaining regulatory approval in Europe, Asia and the USA; venture expansion to Asia and the USA; and market entry with the RAS-Q® technology.

The nominee

7 The beginning

I obtained a PhD at the Helmholtz Institute Aachen, Department of Cardiovascular Engineering, and I founded Enmodes as a service company for medical device companies. We pivoted to the development of the RAS-Q® technology in 2015.

8 Entrepreneurial flair

I believe three characteristics are indispensable as an entrepreneur: enthusiasm for what you do, pride in your product or service, and a strong focus on your objectives.

9 Learning from experience

Besides the mere support, we also benefited from the EIT Health networking structure. EIT Health and the EIT Health Catapult opened many doors for us. It was a huge boost for pivoting to RAS-Q® and expanding our network, our reach and our investor relationships.

🛈 Ideal advisor

My ideal advisor would be Kurt Dasse, expert in mechanical circulatory support, respiratory assist and inhaled nitric oxide delivery systems.



The **EIT Woman Award** recognises the outstanding achievements of women entrepreneurs and leaders from our Innovation Communities.

40



Triggering students' interest in raw materials and a sustainable society

Keywords: science education, creative thinking, responsible citizenship

This project has the potential to change societal perceptions of raw materials from 'indifference' to 'involvement and responsibility.

CRM@Schools



Bringing women and girls to the front of the tech scene

Keywords: women's empowerment in tech, education



Armida Torreggiani,

Researcher at Consiglio Nazionale delle Ricerche of Italy (CNR) Main product: Raw Matters Ambassadors at Schools Project

Aim: To create a strong network offering youngsters a common learning environment

EIT Community connection: EIT Cross-KIC Human Capital Project, EIT RawMaterials FosteRM@Schools, E-Mining@Schools projects

The project

The idea

The RM@Schools project is an innovative programme to make science education and careers in raw materials (RMs) attractive to youngsters. It trains many students from 10 to 18 years old to increase their understanding of how RMs are needed in modern society. The trained students become Young RM Ambassadors in turn and spread their knowledge to a wider public.

(2) Inspiration

I believe it is of vital importance to give children attention when they ask questions and to inspire the next generations. Initiatives to help young people better understand science can improve our daily lives. In fact, science teaches not only the technological skills necessary for professional life, but also a way of facing problems, collaborating with others and making informed choices.

(3) Unique selling points

The RM@Schools methodology is transdisciplinary, easily replicable, suitable to different contexts, adaptable to local needs, flexible in its educational approach and able to reach a large audience. Moreover, its message works at different levels and gives value to all disciplines, thus strengthening connections between science, creativity, and responsible citizenship.

EIT Community support All activities of the RM@Schools project

were funded by EIT RawMaterials in 2016 and the RawMaterials Academy in 2017. In 2018, the project was funded again by EIT RawMaterials until 2020 with an enlarged Consortium. It has supported me financially and by solving some technical issues and offering me opportunities to make the project known among EIT RawMaterials partners and other EIT Innovation Communities.

The nominee

5 The beginning

6

In 2003, two colleagues and I set up an educational project, Research Language, aimed at young students (10-19 years). I became the project coordinator in 2010 and in 2015 the programme became a national project. In 2016, thanks to the support of EIT RawMaterials, I set up the Raw MatTERS Ambassadors at Schools (RM@Schools) project, which now involves a strategic partnership among schools, universities, research centres and industries from 13 European states.

Joining the EIT Community

The EIT Community and EIT RawMaterials strongly believe that science education is an essential

component of a learning continuum for all, from schools to responsible citizens. They were therefore the right partners with whom to develop my idea.

Entrepreneurial spirit (7)

I have always wanted to be a change maker and I believe everyone can be one if they have a goal to reach and are not afraid to share their capabilities and talent with others and to face issues

An ideal world

Trmschools.isof.cnr.it RM@Schools

I would like schools and universities to train students in a more efficient way, allowing them to have more job prospects and therefore a better life.



(eit) RawMaterials Supported by



🏵 imagicase.com У @imagicase У @dorapalfi ն Dora Palfi Dora Palfi, Co-founder and CEO of imagiLabs Main product: imagiCase

Aim: To give girls and women the same access to the tech industry as boys and men

EIT Community connection: EIT Digital Master School; co-founder and co-activity leader of women@EIT

The project

1 The idea

My company imagiCase is lowering the barrier to entry to programming, in particular for girls. Our first product is a phone case with an embedded LED matrix that can be programmed to display any text, design or color through coding with the imagiCase app.

(2) Inspiration

Studying and working in the STEM fields, I have experienced first-hand the lack of women in the sector. I believe one major root cause is that girls are not encouraged at a young age to be creators of technology. This is why I conducted a research project with girls between 9-16 years old to understand what gadgets they wanted to use to learn programming and turned the results into a viable product!

Unique selling points

While there have been many initiatives to bring more girls and women into tech, our solution has been developed since the beginning with our end-users, teenage girls, to create something that is truly appealing to them and brings technology into things they already have and use to empower girls to not only be consumers but also creators of technologies.

4 EIT Community support

The EIT Community has been extremely supportive and has provided us with crucial connections. The EIT Digital Innovation Hub in Stockholm has provided us with the necessary space and resources to bring our project to life and is co-organising our MVP launch event with us at the Music Tech Fest in September.

5 The future

As the potential of IT skills grows each day, we want to provide girls and boys with the same tools to learn to programme and code on the go, at home and at school. We intend to contribute to the closing of the gender gap in technology by reaching a million girls in 10 years and easing them into the world of programming.



that diversity and inclusion in the tech industry starts with education.

imagiCase



The nominee

6 The beginning

When I was working on a health monitoring device at a hackathon, I realised that technology allows us to tackle problems in a new, efficient and innovative way. This led me to combine my interests and skills, and, from that point on, I never stopped exploring new opportunities and expanding my knowledge on how to use technology to improve people's lives.

7 Joining the EIT Community

I learned about the EIT Digital Master School as I was looking for a master's degree programme that would combine my interest and background in Neuroscience with Computer Science.

Entrepreneurial spirit (8)

Before hearing about the EIT, I never actually aspired to start my own business. But afterwards, I reflected on my own goals and motivations, realising I wanted to apply technology to various fields. Therefore, I studied entrepreneurship, developed my self-confidence and finally opened my own venture.

An ideal world

Let's provide quality education and make it accessible to everyone!

Supported by (Eit) Digita





NextGen Smart Cities and the journey towards female leadership

Keywords: urban planning; female leadership; social entrepreneurship

When one group is underrepresented, it needs the support of society and leaders to bring balance.



Rebuilding food trust

Keywords: portable rapid sensor for food analysis, food fraud detection, food quality control



The project

1 The idea

My research group is investigating the city of the future. We are working on a concept of Responsive Cities, i.e. the next generation in urban development based on Smart Cities technology. This places humans at the centre of decision-making and design. My other project is called WeSpace, a co-working and community space intended to inspire women by giving them a place to socialise and network so as to facilitate their journey towards leadership.

(2) Inspiration

I have always been interested in community building and this is reflected in both of my projects. I am also committed to women empowerment and I share my experiences as a female leader with other women. I do this so that we keep defending feminine values as an asset rather than a liability, as it is too often considered in the working world.

Unique selling points

Together with my research group, I work on scientific methods for the study and development of future cities. For example, through our concept of Responsive Cities, we research the effects of climate change in the city by focusing on citizens. As for WeSpace, it empowers women in their journey towards leadership, regardless of whether they are

🗊 wespace.ch 🛞 urbanclimate.me 💓 @este_tapias ն Estefanía Tapias Main product: WeSpace - Future Cities

Aim: Rethinking the development of future cities – supporting women in their journey towards leadership

EIT Community connection: EIT Climate-KIC PhD, 1st EIT Alumni **Board President**

> involved in corporations, institutions or entrepreneurial ventures.

4 EIT Community support

Receiving the EIT Climate-KIC educational stamp was the best way to start my career. In addition, my experience in setting up initiatives with the EIT Alumni as founding president and the Women@EIT inspired me to set up a similar project in Zurich.

(5) The future

In 10 years, I would like to witness the positive impact of my research and social initiatives. The number of women in leadership positions will have grown, but support will remain necessary.

The nominee

The beginning 6

(7)

I have been involved in volunteer activities linked to social entrepreneurship and community building for a long time. The path that I took was therefore pretty much a given.

Joining the EIT Community I joined the EIT Climate-KIC education



programme because it is an innovator in the field of climate change. The EIT Community remains as important as ever to me because of the close relationships I have developed over the years.

8 Entrepreneurial spirit

My experiences in the EIT Climate-KIC educational programmes awakened my entrepreneurial mindset and taught me how to combine it with science and innovation.

9 An ideal world

It will not come as a surprise if I say that I would like to see more women in leadership positions.





Tellspec is helping rebuild food trust

by providing rapid, non-destructive,

portable sensors that can analyse food

at any point of the food supply chain.

In particular, with the help of the EIT

Community, Tellspec has developed a

rapid, portable and affordable sensor

white fish, and the fraudulent use of

When my daughter got very ill, it took

diagnosed with exposure to aflatoxin,

a poisonous kind of fungus. With my

strong background in software and

type of long and difficult experience.

Unique selling points

preventive medicine, I wanted to come up

with a solution to save others from that

Our solution is fast, easy and affordable:

and the device is handheld for maximum

EIT Food supported our innovation project

it analyses fish in less than a minute

portability. It offers a reliable and

EIT Community support

called 'Improving trust on fish chain:

Rapid and portable monitoring tools for

a better control of whitefish. We are also

proud to be part of EIT Rising Food Stars.

comprehensive analysis of key food

months before she was eventually

excess water in frozen fish.

Inspiration

components.

to test for the quality and decay of raw

The project

1 The idea

2

3

Isabel Hoffmann, CEO of Tellspec LTD Main product: Tellspec Food Scanners

tellspec.com 2 @TellSpec
Tellspec

Aim: To detect fish fraud in less than a minute through a portable system able to reliably measure fish composition

5 The future

My aim is to make every phone capable of scanning for food fraud so that we can all make informed decisions about what we eat.

The nominee

6 The beginning

I wanted to help my daughter and those who suffer from undiagnosed food-related illnesses to eat healthy and nutritional food in order to improve their immune systems.

Joining the EIT Community

Eric Sieber from Blue Fields Partners convinced me to join the EIT Community.

Entrepreneurial spirit

I have always been an entrepreneur, starting from my early childhood when I would sell pasta jewellery to tourists, to setting up eight companies throughout my adult professional life.



You first need to grow organically with smaller funded projects and deliver perfection in order to find long-term investors.



EIT Community connection: EIT Food, part of EIT Rising Food Stars





An ideal world

9

I wish for a more equal world where everyone would have the same basic rights, such as access to healthy and fresh food.





Making better use of waste water

Keywords: washing machines, water recycling, water quality assessment

diverse role models in the industry, in terms of gender or background.

Awards

Revolutionary cancer treatment option

Keywords: cancer therapy, innovative cancer treatment, inhibitors



The project

1 The idea

The MimBox is an add-on solution for washing machines. Its modular technology makes it compatible with all sizes and brands. Using sensors, the MimBox filters and analyses washing machine water to assess its quality. If the water fulfils specific parameters, it will be stored for the next wash. If not, it will be discarded into the sewage system.

(2) Inspiration

It all started with a critical question: 'Do we really need to use potable water for our laundry machines?'

Unique selling points (3)

With our solution, it is possible to recycle 70% of water on average. In addition, energy is saved since some water heat is preserved and transferred to the next wash. Last but not least, the water filtration process retains micro fibres released into the laundry. This is crucial as current water treatment plants are not yet able to filter these, harming the environment.

EIT Community support

EIT Climate-KIC Accelerator programme is aptly named! It was a real boost for our company. We also greatly benefited from the support of EIT Climate-KIC.

The future

The nominee

I studied at Chalmers University of

Technology and Chalmers School of

at first because, as a woman, your

than those of your male colleagues.

Joining the EIT Community

I first heard about the EIT Community at

Chalmers University, where I met other

entrepreneurs involved in EIT Climate-KIC.

Entrepreneurship. It was far from easy

competencies are questioned much more

The beginning

(6)

(7)

Isabella Palmgren,

Main product: MimBox

Co-founder and CEO of Mimbly

In Sweden, the MimBox is currently being used in launderettes where machines each run 1 800 times a year on average. In this case, our solution is connected to two machines at the same time for maximum efficiency. My hope is that our product is present in every household within a decade, so that we can drastically reduce water consumption.

mimbly.net Mimbly in Mimbly

Aim: To provide efficient water recycling systems to the general public

EIT Community connection: EIT Climate-KIC Greenhouse programme

8 Entrepreneurial spirit

During my master's degree, I learned about many inspiring and successful entrepreneurs, such as Hans Rosling. His story was the main trigger that made me want to start my own project.

An ideal world

(9)

I wish for a more equal and accepting world for all people, regardless of gender, ethnicity or background.







@LauraSoucek In Laura Soucek Aim: Providing cancer patients with more effective and less toxic treatment

EIT Community connection: EIT Health

The project

The idea

The protein Myc is found in most human cancers and plays a significant role in the growth of new tumours. It is difficult to attack with drugs due to its location in the nuclei of the cells and its role in the division of healthy cells. Peptomyc relies on peptides, another fundamental component of the cell, to create therapeutics able to fight these Myc proteins. The aim of our company is to develop our peptide-based solution as a new treatment option for cancer patients.

Inspiration

2

Cancer is a disease that affects us all, either directly or through our loved ones. Unfortunately, current therapies are still too toxic, and many often fail because our bodies become resistant to the treatment.

3 Unique selling points

Unlike other therapies, our treatment focuses on Myc, a protein responsible for tumour growth in almost all types of cancer. The Myc inhibitor we developed is a peptide (a mini-protein) that selectively kills cancer cells without causing side effects in healthy tissues. In preclinical cancer models, our peptide-based solution has proved its immense potential: it is non-toxic, does not cause resistance, improves life-expectancy among patients, and can be used in combination with standard chemotherapy or immunotherapy.

4 EIT Community support

We have received support through three different EIT Health programmes. I have also been offered pitch and media training to be able to present our projects as convincingly as possible. In addition, as an EIT Health Alumnus, I benefit from the connections established within the network.

5 The future

I hope that in 10 years, our product will be a standard in the treatment of brain, lung and breast cancers so that patients are administered a safe and effective cure. Ideally, our company will still be developing new therapies for other types of cancers as well.



The best is yet to come. I dream of the moment we are able to cure our first cancer patient.

Deptomyc.com



The nominee

The beginning

(6)

Cancer has been my main focus ever since I started university. I have seen too many people decline treatment because they fear the therapy more than the disease. When I read about Myc as a student, I immediately saw the value of an effective Myc inhibitor.

РЕРТОМУС 🍃

Joining the EIT Community

I recognise myself in EIT's motto 'making innovation happen'. We wanted to make a change, efficiently and in the smartest way possible. EIT Health provided partner organisations and gave us the opportunity to learn from our peers and predecessors.

Entrepreneurial spirit (8)

Although entrepreneurship was not my original plan, I always aimed at being a change-maker. I also realised quickly that the fastest way to turn my research into a clinically viable cure was to create a company and lead it myself. I had to step outside my comfort zone, but it opened a whole new world to me.

(9) An ideal world

I would like to see more women in leadership positions. I believe it would reduce the number of 'testosterone-driven' decisions taken, often leading to wars and conflicts.

Supported by ((eit)) Health



A strong female **EIT network**

Keywords: diversity, inclusiveness, professionalism

underrepresented in the world of technology and entrepreneurship, change is not going to happen by itself.



Recovering vital elements bio waste

Keywords: biomaterials, biowaste, recycling



The project

1 The idea

We are building a community that connects female EIT students and alumni members by giving them a sense of belonging. To support our goal, we organise events that give attendees the opportunity to learn new skills to advance their careers and get encouraged to start their own business.

(2) Inspiration

Throughout my academic life, I have been confronted with the heart-breaking reality of women dropping their computer science studies because of the lack of support for the female cause. Even at the EIT Digital Master School in Stockholm, where the number of girls started to increase, we did not have the opportunity to connect and give each other this well-needed support, so we created one!

(3) Unique selling points

Women@EIT is a pan-European, cross-Innovation Community association for students and alumni to foster innovation and entrepreneurship among women. It is also a platform for sharing opportunities, events and ideas that are relevant to this mission and increasing the visibility of the EIT among potential female applicants.

(4) EIT Community support

In addition to the financial support, the EIT Digital Community and corresponding



eitalumni.eu

Aim: Our mission is to create a strong network of female

EIT Community connection: EIT Digital Master School

innovators and entrepreneurs related to the EIT

Maria Kanov,

Co-founder at Women@EIT

Main product: Women@EIT

womenatEIT

Alumni Association provided us with important connections, while giving us the chance to present and promote our initiative at key events.

5 The future

In 10 years, Women@EIT should be a wide network with many local communities across the different EIT nodes, offering exciting opportunities as well as mentorship programmes to support students and young entrepreneurs.

The nominee

(6) The beginning

I thought about starting a female network when I realised that there was a concrete opportunity and true need for it. The Innovation Hub in Stockholm offered use of their facilities, which allowed us to



host a first event to evaluate demand. The positive feedback reinforced our determination to continue with Women@EIT.

maria Kanov

Joining the EIT Community

I was looking for a master's programme in Human-Computer Interaction and found EIT Digital on the web. The offer was exceptional: studying my dream programme in two different countries, receiving knowledge in innovation and entrepreneurship, getting a double degree, and all that with a scholarship. How could I have said no?

Entrepreneurial spirit 8

I was not initially planning on becoming an entrepreneur, but I changed my mind when I saw people actually getting excited about my concepts. Now I am convinced that whenever a great idea comes to your mind, you should do everything that is possible to bring it to life, or at least try to develop it and see what happens.

An ideal world

If I had to choose one thing, I would introduce equal pay. This promotes fairness and the proof that women are valued as much as men in our society and strengthens the self-confidence of women of all ages.

Supported by (eit) Digital



The project

1 The idea

Because Ingelia wanted to contribute to the circular economy, we developed Hydrothermal Carbonisation (HTC) technology at an industrial scale, enabling society to turn biowaste into biomaterials.

2 Inspiration

The huge market opportunities arising from HTC technology, and the new applications for HTC products that generate a continuous innovation process, inspired us to come up with a solution for biowaste.

Unique selling points 3

Our expertise in industrial plant management and organic waste valorisation has enabled us to become an important player in the sector, while developing a completely environmental and economical technology.

4 EIT Community support We enjoyed economic and commercial

support from EIT InnoEnergy while learning from the Community's quality management advice.

María Luisa Hernández Latorre, CEO at Ingelia SL Main product: Turning Biowaste into Biomaterials

Aim: To provide technology and equipment for the valorisation of organic waste streams

EIT Community connection: EIT InnoEnergy Iberia

The future

I would like to see Ingelia's technology implemented in Europe and abroad. I also hope that more manufacturing equipment and components for new plants and HTC products will be produced by European companies and used in the market for bioindustry's applications.

The nominee

6 The beginning

I have always worked to bring innovative projects to the fore. When I met the founders of Ingelia in 2009, I immediately knew I wanted to work there because of their open-minded personalities and the huge potential of HTC Technology.

Joining the EIT Community

I discovered the EIT Community through an interview I saw and I quickly felt engaged. After submitting my company to EIT InnoEnergy Iberia, I was so excited to be selected and able to benefit from the Community's support.

Entrepreneurial spirit

Being a change-maker by nature, I deeply believe that innovation can improve our way of doing things and that we should all adopt an innovative spirit in our daily lives.

Marie Curie is my greatest inspiration for standing out as a female innovator in a man's world.

(1) ingelia.com (2) @IngeliaSL

ingelia

Marisa Hernández Latorre



An ideal world

If I could change one thing in the world, I would make people more committed to both their personal and professional environment. In my opinion, commitment creates long-term values.







Enabling scientific entrepreneurs to soar to new heights

Keywords: ecosystem, transformation, impact on science

Right now, women are far from having a fair representation in the scientific and business worlds, to mention just two.



A healthy society starts with a good breakfast

Keywords: nutrition, consumers, technology platforms



The project

The idea

Pioneering innovation in life sciences by supporting entrepreneurship and the healthcare ecosystem.

Inspiration

The passion to start projects from scratch, the obsession to contribute to the biocommunity and the goal to extend my knowledge and experience in order to be a better professional.

3 Unique selling points

As my goal is to create the right spaces, connections and tools for the healthcare ecosystem to thrive, I believe I have directly contributed to the development of my immediate biocommunity. My position allows me to target funds and support game-changing start-ups in Europe.

EIT Community support

Through the EIT, we have reached the right partners and funds to take our entrepreneurial support programmes to another level and to position our biocommunity in the European arena.

altals.com @MontseVendrell Montserrat Vendrell, General partner at Alta Life Sciences Main product: Entrepreneurship support in sciences

Aim: To create the right spaces, connections and tools for the healthcare ecosystem to thrive

I would like to see my city – Barcelona

- as a world hub in health where talent

from around the world could intermingle.

On a global scale, I hope to see more

women play inspiring and influential

roles in the field of health, but also in

general. Within academia, I would also

like students to be taught to address

problems through learning skills,

technology and social sciences.

EIT Community connection: EIT Health Interim Management Team and Design Health Barcelona



Entrepreneurial spirit

Montserrat Vendrell

I do not expect others to solve my problems, so I stand up to situations I do not like and do my best to change them.

An ideal world

9

The world needs more empathy. People need to put themselves in others' shoes, to listen and to compromise.



The beginning

The future

During my postdoctoral research in the USA, I realised I wanted to directly affect the impact of science on society.

Joining the EIT Community

When we heard about the EIT, it was still a newly created initiative in Europe, but we recognised its potential and we took the necessary steps to find the right partners in Europe and join the EIT Community.



Supported by ((Cit)) Health

The project

1 The idea

A good breakfast is the best way to get a first boost of energy for the day, however, people often don't make time for it. The combination of our smart appliance is the optimal solution for preparing tasty, nutritious and healthy meals in a quick and efficient way.

2 Inspiration

We wanted a solution that would help people have a healthy lifestyle. Since many studies show that breakfast can improve performance throughout the day as well as counter obesity, we decided to create a solution to make it easy for people to have a nutritious breakfast.

3 Unique selling points

We are consumer focused and therefore we constantly strive to develop multiple nutritional and convenient breakfast combinations that meet the public's interests, preferences and habits, while providing the necessary nutrients to get through the day.

4 EIT Community support

EIT Food has been a great platform to leverage the potential of our start-up and extend our network. Every day we are inspired by the EIT Community and its capability to unite industries, start-ups and research organisations in successful collaborations.

Main product: SMARTbreakfast

Pamela Vazquez,

Aim: To improve what people eat for breakfast and thus their lifestyles

EIT Community connection: EIT Food (project leader of one of the EIT Community's activities)

5 The future

I would really like to see consumers use smart appliances in their kitchens, at the office, in hotels or at home and thus adopt a healthy lifestyle without effort or time. I also wish to see more females in leadership, on boards and in entrepreneurship, daring to climb the social ladder.

The nominee

6 The beginning

Being a very curious person, I have always been interested in new ideas, so I studied engineering. I quickly developed the wish to build a solid career and to lead a team that will have a positive effect on society at economic and societal levels.

Joining the EIT Community

I was enthusiastic about joining the EIT Community because it creates a synergy in entrepreneurship by bringing together the knowledge, expertise, skills and capabilities of many stakeholders, as well as by integrating different mindsets, values and personalities for innovative projects and common goals.

I truly appreciate the freedom I have to develop, create, experiment, reflect on and reconsider my ideas.

Tatev.com Conficial Flatev In Pamela Vazquez Chief Food Technology Officer at Flatev AG

Entrepreneurial spirit

I have always been an entrepreneur and a change-maker. I like doing things differently, encouraging new attitudes, developing, creating and innovating. Starting a project from zero does not frighten me as I am constantly looking for new challenges.

An ideal world

So many areas could be improved to make our society a better place, but if I could choose, I would focus on access to education, because it is, in my opinion, the basis of a well-functioning society.







Towards sustainability in photovoltaic production

Keywords: circular economy, green energy, improvement

The future for women in tech and entrepreneurship is bright, as society realises more and more the power and

 $\langle \rangle$

Community to have a greater impact

through the Community's extended

It was not my initial idea to become an

to be a change-maker. With time and

experience, I quickly understood that

efficient and straightforward way to

I would like to see every product and service to be associated with a CO₂ price.

generations a better future.

9 An ideal world

entrepreneurship was one of the most

revolutionise the world and offer younger

entrepreneur, but I have always wanted

network.



European Institute of Innovation & Technology



The project

1 The idea

We see waste as a displaced resource. Therefore, we offer a disruptive technology to the photovoltaic (PV) market with the aim of reducing CO₂ generation and the cost of solar energy production during solar module production. To achieve this, ROSI technology recycles and valorises silicon (Si), either from the waste sludge generated during the production of solar wafers, or from end-of-life solar modules. In this way, ROSI manages the life cycle of Si along the PV module production value chain, thus leading to a truly circular economy.

(2) Inspiration

During my professional career which has been entirely devoted to solar energy, I had the opportunity to gain an in-depth look at the details of the PV production value chain and figured out the huge amounts of Si that were lost during production. So, together with my team, I decide to dedicate myself to implementing this lost step into the PV production value chain.

Unique selling points 3

Our solution allows PV producers to profit from lower cost resources recycled from waste, which will directly and positively impact the supply chain and make PV technology accessible to a greater public.

Yun Luo. Co-founder and CEO at ROSI SAS Main product: Recycling photovoltaic production waste

rosi-solar.com @RoSi71767824

Aim: To achieve a green and circular economy in the photovoltaic industry

EIT Community connection: EIT RawMaterials (participation in BIC 2017 and Booster 2018)



EIT Community support

The positive support of the EIT RawMaterials business developers, with their knowledge, network and warm encouragement, has played an important 8 Entrepreneurial spirit role in the development of ROSI. We are looking forward to bringing this relationship to a win for Europe.

(5) The future

(4)

ROSI's ambition is to implement its disruptive technology on a global scale to reach all PV producers and accelerate the decarbonisation of our planet. My dream is also to see a greater percentage of women in tech and entrepreneurship.

The nominee

6 The beginning

When I realised that PV production was suffering from a huge value loss due to the loss of Si along its lifecycle, I decided to dedicate myself for a reliable and sustainable solution to tackle this problem.

Joining the EIT Community

The PV and related industries urgently needed to become aware of the potential of Si, so we decided to join the EIT





(7)





European Institute of Innovation & Technology

Making innovation happen

Europe's largest innovation community

What is the EIT?

The European Institute of Innovation and Technology (EIT) drives innovation in Europe by supporting entrepreneurs, innovators and students across Europe to turn their best ideas into reality.

How does the EIT work?



Trains a new generation of entrepreneurs

Develops innovative products

Supports

start-ups & scale-ups and services



Europe's one-stop shop for innovation



The EIT's Innovation Communities create and find innovative solutions to major societal challenges





The EIT is growing!

industry



The EIT is a body of the European Union

EIT Manufacturing Strengthening and increasing the competitiveness of Europe's manufacturing

EIT Urban Mobility Smart, green and integrated transport

European Institute of Innovation & Technology

SETTIEN

S at sumpsed

Publications Office

ġ,

C Enventue hurd

Q En Woman Award

23 Enchange Award

ET Imovators huard



C Ceiteu